



iHAAS system
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Final

Easy quotation system from Hörmann

The iHAAS online quotation system from Hörmann UK is a user-friendly and straightforward way to generate professional quotes using up to date pricing information. Accessed through the Dealer Forum on the Hörmann website the system has been designed and developed to enable users to configure and price any Hörmann garage door. To support users the company have introduced a Quick Start guide which is now available on the Hörmann YouTube channel.

The guide provides simple step by step instructions detailing how to produce personalised quotes with the ability to include a company logo and specific pricing. Containing lists of all Hörmann garage door products sizes, colours and track options it is possible to build a garage door to your exact specification. Once configured a preview image of the door is produced along with a full technical specification and technical drawings if needed.

Completed quotations can be downloaded as a PDF document or emailed direct to the customer providing them with all the information to help them choose the right Hörmann door.

David Close of Doorfit comments, 'We are fully onboard with iHAAS and have been for some time, we actually use it as part of the training process for our sales staff. When you've used it for a while it becomes easier than picking up a price list and has the added benefit of eliminating potential pricing errors. It's a superb system that produces site specific drawings which are crucial for any project.

We hold regular training sessions with our installer customers as it gives them a competitive edge and helps them to achieve higher conversion rates as their clients receive a professional, detailed quotation. Why wouldn't you use it?.'

For further information on Hörmann UK's iHAAS system view the guide at [\(30\) iHAAS Quotation System: Quick Start Guide - YouTube](#) or call 01530 516880

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